

Company	2012 global sales	% active*	% I/P/E*
1. AVNET INC. <sup>1</sup>	\$25.2 billion	43%	8%
2. ARROW ELECTRONICS INC. <sup>2</sup>	\$20.4 billion	66%	20%
3. FUTURE ELECTRONICS <sup>3</sup>	\$7.4 billion	N/A	N/A
4. TTI INC.	\$1.6 billion	0%	100%
5. ALLIED ELECTRONICS INC. <sup>4</sup>	\$1.5 billion	5%	45%
6. NEWARK ELEMENT14 <sup>5</sup>	\$1.5 billion	12%	50.4%
7. DIGI-KEY CORP.	\$1.4 billion	46%	54%
8. MOUSER ELECTRONICS	\$615.3 million	40%	56%
9. DAC/HEILIND	\$584.6 million	0%	100%
10. N.F. SMITH & ASSOCIATES, LP	\$465 million	59%	11%
11. SAGER ELECTRONICS	\$217 million	0%	100%
12. PEI-GENESIS, INC.	\$214 million	0%	100%
13. AMERICA II ELECTRONICS	\$210 million	75%	24%
14. MASTER ELECTRONICS	\$163 million	0%	0%
15. POWELL ELECTRONICS, INC.	\$120 million	0%	100%
16. BISCO INDUSTRIES INC.	\$116.3 million	1%	10%
17. RAND TECHNOLOGY INC.	\$104 million	40%	10%
18. FLAME ENTERPRISES	\$98.2 million	0%	100%
19. ELECTRO ENTERPRISES INC.	\$81.3 million	0%	100%
20. ELECTRO SONIC INC.	\$70.5 million	6%	67%
21. BEYOND COMPONENTS/NEDCO	\$60.3 million	0%	100%
22. HUGHES-PETERS	\$60 million	3%	95%
23. EDGE ELECTRONICS, INC.	\$56.3 million	67%	9%
24. STEVEN ENGINEERING	\$50.6 million	1%	42%
25. SYMMETRY ELECTRONICS	\$46.1 million	99%	0%
26. CPN/DENELEX GROUP	\$41 million	0%	100%
27. IBS ELECTRONICS INC.	\$40 million	45%	45%
28. ASTREX ELECTRONICS INC.	\$36.6 million	0%	100%
29. HAMMOND ELECTRONICS	\$36 million	2%	91%
30. COMMODITY COMPONENTS INTERNATIONAL INC.	\$30 million	0%	60%
31. DEE ELECTRONICS INC.	\$23.4 million	N/A	N/A
32. AIR ELECTRO INC.	\$23.4 million	0%	0%
33. PUI (PROJECTIONS UNLIMITED INC.)	\$23.3 million	12%	88%
34. SMD INC.	\$22.8 million	5%	95%
35. CRESTWOOD TECHNOLOGY GROUP (CTG)	\$22.3 million	34%	54%
36. HOUSE OF BATTERIES	\$22 million	0%	100%
37. PHOENICS ELECTRONICS CORPORATION	\$20.3 million	85%	0%
38. MARCH ELECTRONICS	\$20 million	0%	100%
39. KENGINTON ELECTRONICS INC.	\$19.3 million	0%	85%
40. COMPONENT TRENDS	\$15.1 million	65%	20%
41. 4 STAR ELECTRONICS INC.	\$15 million	50%	40%
42. CUMBERLAND ELECTRONICS STRATEGIC SUPPLY SOLUTIONS	\$15 million	20%	60%
43. AREA51-ESG INC.	\$14.1 million	48%	22%
44. COMPONENTS CENTER	\$13 million	0%	100%
45. IXES USA	\$12.9 million	80%	15%
46. VIRGINIA ELECTRONIC COMPONENTS (VEC LLC)	\$12.7 million	N/A	10%
47. ADVANTAGE ELECTRIC SUPPLY	\$10.5 million	50%	2%
48. EAST COAST MICROWAVE DISTRIBUTORS	\$10 million	100%	0%
49. MARINE AIR SUPPLY	\$10 million	0%	100%
50. INDUCTORS INC.	\$9.6 million	0%	100%

\* Percentages may not add to 100

1 Figure includes sales of computer products

2 Figure includes sales of computer products

3 SourceESB estimate

4 Company-provided fiscal year estimate

5 Figure reflects worldwide sales for Premier Farnell, Newark, element14